

#### ILLINOIS COMMERCE COMMISSION

# April 3, 2000

Focal Communications Corporation of Illinois

Petition for Arbitration Pursuant to Section 252(b)of the Telecommunications Act of 1996 to Establish an Interconnection Agreementwith Illinois Bell Telephone Company d/b/a Ameritech Illinois.

Carrie J. Hightman Jonathan Friedland Attys. for Focal Communicationsof Illinois Schiff Hardin & Waite 6600 Sears Tower Chicago, IL 60606

Theresa P. Larkin Illinois Bell Telephone Company 555 E. Cook St., FI. 1E Springfield, IL 62721 00-0027

SENT ELECTRONICALLY AT : THE REQUEST OF THE : HEARING EXAMINERS'

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Dear Sir/Madam:

Attached is a copy of the Hearing Examiners' Proposed Arbitration Decision in the above matter. It is being **sent to you** pursuant to Section 200.820 of the Commission's Rules of Practice (83 **III**. Adm. Code **200.820**).

Under Section 200.830 of the Rules, exceptions to the Proposed Order and replies thereto may be filed by the parties within the time periods established by the rule or such other times as fixed by the Hearing Examiner. The receipt dates for filing exceptions and replies are fixed at April 10, 2000, and April 17, 2000, respectively.

The parties are reminded that pursuant to 83 III. Adm. Code 200.830 (b), substitute language is required to be included with exceptions when exception is taken as to a statement or finding of fact in the proposed order. Briefs on exceptions not including such language shall be stricken.

Sincerely,

Donna M. Caton Chief Clerk

SC

Hearing Examiners': Mr. Woods & Mr. Showtis

cc: Matthew L. Harvey, Office of General Counsel, Illinois Commerce Commission, 160 N. LaSalle St., Ste. C-800, Chicago, IL 60601

#### STATE OF ILLINOIS

#### ILLINOIS COMMERCE COMMISSION

Focal Communications
Corporation of Illinois

Petition for Arbitration Pursuant to : 00-0027

Section 252(b) of the :

Telecommunications Act of 1996: to Establish an Interconnection: Agreement with Illinois Bell: Telephone Company, d/b/a:

Ameritech Illinois. :

# **HEARING EXAMINERS' PROPOSED ARBITRATION DECISION**

# <u>Jurisdiction</u>

Section 252(b) of the. Telecommunications Act of 1996 ("1996 Act") addresses the procedures for arbitration between incumbent local exchange carriers and other telecommunications carriers requesting interconnection. Section 252(b) prescribes the duties of the petitioning party, provides an opportunity to respond to the non-petitioning party, and sets out time limits. Section 252(b)(4) provides that the State Commission shall limit its consideration to the issues set forth in the petition-and in the response; and shall resolve each such issues by imposing appropriate conditions on the parties as required to implement Subsection (c) (Standards for Arbitration). Subsection (d) sets out pricing standards for interconnection and network element charges, transport and termination of **traffic**, and wholesale prices.

Under §252(c), a State Commission shall apply the following standards for arbitration:

- (1) ensure that such resolution and conditions meet the requirements of Section 251, including the regulations prescribed by the Commission pursuant to Section 251;
- (2) establish any rates for interconnection, services, or network elements according to subsection (d); and
- (3) provide a schedule for implementation of the terms and conditions by the parties to the agreement.

# **Backuround and Procedural History**

Focal Communications Corporation of Illinois ("Focal") and Illinois Bell Telephone Company d/b/a Ameritech Illinois ("Ameritech") entered into an interconnection agreement that expired on October 28, 1999. On August 6, 1999, Focal sent a letter to Ameritech requesting negotiations for a new interconnection agreement pursuant to Section 252 of the 1996 Act. During the pendency of negotiations for a new interconnection agreement, Focal and Ameritech have continued to operate, and are currently operating, pursuant to the expired interconnection agreement.

During their negotiations for a new interconnection agreement, Focal and Ameritech reached agreement on many of the issues raised. On January 13, 2000, Focal filed a petition to arbitrate 14 open issues with Ameritech. On February 8, 2000, Ameritech filed a response to the petition for arbitration.

On February 14, 2000, Ameritech filed a motion to strike Issue 8 raised in the petition for arbitration. Responses thereto were filed by Focal and Commission Staff ("Staff') and a reply to those responses **was** filed by Ameritech. On February 24, 2000, the Hearing Examiners granted the motion to strike Issue 8.

Pursuant to proper notice, **a** pre-hearing conference was held on January 18, 2000, before duly authorized Hearing Examiners of the Commission at its offices in Springfield, Illinois. Thereafter, procedural matters were discussed at hearings on January 25 and 26, 2000, and evidentiar-y hearings were held on March 15 and 16, 2000. Appearances were entered by counsel on behalf of Focal;-Ameritech and Staff. Verified statements of John **Barnicle**, Michael Starkey and David Tatak on behalf of Focal; Debra J. **Aron**, Kent A. Currie, Michael C. Auinbauh, Robert G. Harris, Eric L. Panfil, and Fred A. Miri on behalf of Ameritech; and John M. Garvey, Christopher L. Graves, Patrick L. Phipps and Julie **M. VanderLaan** on behalf of Staff were admitted into evidence. On March 31, 2000, a hearing was held for the purpose of clarifying the positions of Focal and Ameritech regarding Issue 3.

Post-hearing briefs were filed by Focal, Ameritech and Staff.

# Issues Subject to Arbitration

As previously noted, Focal initially sought arbitration of 14 issues. The Hearing Examiners granted the motion to strike Issue 8. Focal and Ameritech settled Issues 5, 6, and 9 through 14. Thus, there are five remaining issues to be resolved through arbitration. The remaining issues will be considered in order. At the conclusion of each issue statement is the contract section to which the resolution of the issue applies.

# 1. Should Focal charge Ameritech the tandem rate for non-internet service provider ("ISP") local calls terminated on Focal's network? (Section 4.7)

# a. <u>Positions of the Parties</u>

Ameritech argues that -Focal is entitled to receive the composite tandem rate for the termination of local traffic only if it meets a two prong test demonstrating that its switches cover the same geographic area as the area covered by Ameritech's switches and that Focal's switches provide the same functionalities as do the tandem switches of Ameritech. Ameritech included language to this effect in its proposed contract, as well as language requiring Focal to permit it to interconnect at a Focal end office at rates, terms and conditions that are non-discriminatory, which would include offering the termination of local traffic by other local exchange carriers ("LECs") and long distance traffic by interexchange carriers ("IXCs") at the same rate.

Ameritech's position is based upon Federal Communications Commission's ("FCC") language found in paragraph 1090 of FCC 96-325 ("First Report and Order"), wherein the FCC discussed the fact that&additional costs may be incurred by a LEC in transporting and terminating calls depending upon whether tandem switching is After previously directing state commissions to establish presumptive symmetrical rates upon the incumbent local exchange carriers' ("ILECs") costs for transport and termination (Par. 1089, First Report and Order), the FCC concluded that states could, in conducting arbitrations under the Act, establish disparate rates for transport and termination of traffic that vary depending upon whether the traffic is routed through a tandem or directly to an end-office switch. In that event, the state commission was to also consider whether new technologies perform functions similar to tandem switches and, if so, whether some or all calls terminating on the new entrant's network should be priced at the composite tandem rate. The Commission went on to note that, where the interconnecting carrier's switch serves a geographic area comparable to the area served by the incumbent's tandem switch, the appropriate proxy for the interconnecting carrier's additional, costs is the LEC tandem interconnection rate. The rule that was eventually codified in response to this discussion (47 U.S.C. §51.71 I(a)(3)) refers only to the geographic coverage of the companies' switches.

Ameritech argues that the FCC has established a two-prong test to determine the eligibility of an interconnecting carrier to be entitled to receive the tandem rate as reciprocal compensation and that Focal does not meet the functionality test in several respects. Ameritech first points to an NXX application fried by Focal seeking codes for its Chicago switch in which it did not indicate its switch would be performing tandem functions. In addition, Ameritech **argues** that because some of Focal's customers are collocated, Focal, in terminating such a call, uses what amounts to a local loop, because the traffic is taken from a switch and routed to an end user in the same building through the use of an intra-building OC48 transport system. Finally, in addressing the fact that the system employed by Focal is primarily fiber optic utilizing SQNET rings (referred to generally as a "non-hierarchical" system) as opposed to the

system used by Ameritech, which is primarily copper (and referred to generally as "hub and spoke"), Ameritech concludes that the only difference is that Focal's switches serve larger geographic areas through longer loops. Ameritech argues that the fact that the systems look different does not change the fact that Focal's end offices are no less dependent on their connections to Ameritech's tandem switches than are Ameritech's end office switches, leading to the-apparent (buf unstated) conclusion that they function in many ways as an end office switch and are not functionally equivalent to a tandem.

Focal notes that the 1996 Act provides for recovery by each carrier of costs associated with the transport and termination on its network facilities that originate on the network of another carrier. Focal indicates that such costs are to be determined "on the basis of a reasonable approximation of the additional costs of terminating such calls." 47 U.S.C. §252(d)(2)(A).

Focal contends that reciprocal compensation should be paid on the transport and termination of all local calls at a cost-based rate. Focal states that Ameritech should pay Focal a single rate any time Ameritech delivers traffic to Focal's point of interconnection, and that Focal should pay Ameritech that same rate when Focal delivers traffic to Ameritech's point of interconnection. Focal concludes that the reciprocal compensation rate should be Ameritech's "tandem rate", which consists of the following four rate elements: end office termination, tandem switching, tandem transport termination and tandem transport facility mileage. This tandem rate is presently \$0.005175 per minutes of use.

Focal contends that the FCC has identified the geographic-comparability test as the sole test for entitlement to the tandem rate for reciprocal compensation, citing para. 1090 of the FCC's Order in CC Docket No. 96-98 ("Local *Competition Order"*), and Rule 51.711 (a)(3) promulgated by the FCC to implement para. 1090, which states:

Where the switch of a carrier other than an incumbent LEC serves a geographic area comparable to the area served by the incumbent LEC's tandem switch, the appropriate rate for the carrier other than the incumbent LEC is the incumbent LEC's tandem interconnection rate.

Focal asserts that it meets the geographic comparability test. Focal states that each of its two switches serves an area that is larger than the area served by several Ameritech tandem switches combined.

Focal contends that Ameritech and Staff are wrong as a matter of law in contending that Focal must also meet a functionality test in order to be entitled to the tandem rate for reciprocal compensation. Focal argues that a reasonable reading of the FCC's language leads to the conclusion that the functional equivalence test applies only where a state commission decides to impose two disparate reciprocal compensations depending on whether traffic is terminated at an end office or a tandem switch. The apparent (but unstated) conclusion is that because the issue of disparate

reciprocal compensation rates is not before the Commission here, the functionality test is moot. Focal goes on to argue additionally that, where an interconnecting carrier can show geographic comparability, a state commission must establish reciprocal compensation rates based upon the LECs interconnection tandem rate. Focal notes that no state commission that has addressed this issue has concluded that the issue of functionality has anything to do with the opportunity of an interconnecting carrier to receive the LEC tandem rate as reciprocal compensation.

In terms of the geographic comparability test, Focal notes that the unequivocal evidence is that it has the ability to serve and is currently servicing customers through Ameritech's footprint.

In terms of the functionality test, Focal argues that, in the event the Commission concludes that it must meet this test, the evidence shows that it does. On the customer access side of Focal's network, i.e., on the customer side of Focal's switch, Focal typically acquires DS-3 fiber optic transport extending from the switch to multiplexing equipment at leased hubs located either at the facilities of third party transport providers such as MCI WorldCom, AT&T or Nextlink, or at Ameritech tandem or end offices. From the hubs, Focal leases T-I lines to the customer premises. The T-Is are commonly configured as ISDN-PRI lines. The T-Is are often multiplexed onto DS-3 facilities. Multiplexing is the use of electronic equipment which allows two or more signals to pass over one communications circuit. Focal also places SONET nodes in buildings and then uses the buildings' cable and riser facilities to connect to the customer's premises. Ameritech switching is not involved.

In addition to this typical network configuration, Focal also serves some end users by placing SONET switching equipment in a building and then using the building's cable and riser facilities to connect to the customer's premises. Calls that terminate through this architecture are carried over Focal's interconnection facilities from the point of interconnection ("POI") with the originating carrier to Focal's DMS-500 switch. The traffic is then transported over Focal facilities to the SONET switching node generally located in the basement of the building. The SONET node then passes the traffic from the inter-office transport fiber to the appropriate building cable terminating at the customer's premises.

If a Focal customer collocates in Focal's facilities, which most Focal customers do not do, additional facilities are deployed to connect the customer's facilities to the Focal switch. When traffic is terminated **to collocated** customers, Focal transports calls from the point of interconnection with the originating carrier to the Focal switch. The traffic is then switched onto facilities connected to the end user's collocated equipment. In some cases, the collocation space may be located near the switch room, and in others, it may be located on a different floor, a different building, or even in a different town. For example, Focal has customers in collocation space located in its Chicago **office**, but, in some instances, those customers may 'receive dial tone from Focal's

Arlington Heights switch. Focal also utilizes SONET-based fiber optic transport systems to carry these calls, regardless of the distance of the transport.

On the network interconnection side, i.e., on the network side of Focal's switch, Focal typically obtains two-way trunk facilities not only between the Focal switch and the Ameritech tandems, but-also between numerous Ameritech end offices and the Focal switch. These trunk facilities range from DS-1 connections to DS-3 and higher order optical facilities, depending upon the purpose and volume of traffic. The facilities, like the transport facilities to the customer premises, are obtained by third party transport providers such as MCI WorldCom, AT&T or Nextlink. Focal picks up the traffic at the POI between the two networks and carries it over Focal's transport network to separate trunk ports at the Focal switch. Focal's switch performs the aggregation function from the multiple end offices and other trunk groups onto facilities for the delivery of the traffic to the Focal customer. While the traffic may be handed over to Focal at an Ameritech tandem office because that is where the POI is located, it usually does not traverse an Ameritech tandem switch. In other words, according to Focal, for the vast majority of traffic, it is Focal's switch that performs the traffic aggregation for traffic originating from Ameritech's end offices, not the Ameritech tandem switch.

In terms of Ameritech's definition of tandem functionality, which according to Focal necessitates a showing of trunk-to-trunk switching or a switching operation that connects two network switches to each other, Focal argues that no competitive local exchange carrier ("CLEC") could ever meet the definition unless it deployed an identical hub and spoke architecture as used by ILECs. Because CLECs generally do not have separate end office and tandem switches, there is no way to perform trunk to trunk switching and the only way to satisfy the test would be for Focal to add a tandem switch to its network. Focal argues that such a result is directly contrary to numerous actions and pronouncements of the FCC and regulatory bodies generally and a step backward in terms of technological advancement of the system.

In terms of the actual contract language proposed by Ameritech, Focal first notes that the end office interconnection requirement is not imposed on **CLECs** by any statute, rule or regulation and is, in effect, a request to interconnect at a point other than the agreed upon point of interconnection, i.e., Focal's end office. In addition, the proposal is inconsistent with Focal's network architecture, most notably the fact that Focal does not have end offices at which Ameritech can interconnect. In terms of the second, non-discrimination requirement, Focal finds it unnecessary and asserts that it currently provides non-discriminatory access to its entire system to all comers and that if Ameritech believes this to be untrue in a given instance, it should avail itself of the Commission's complaint process.

Staff agrees with Ameritech that Focal must meet both a geographic and system functionality test before being granted the opportunity to receive reciprocal compensation at the tandem rate for the transport and termination of local traffic. Staff agrees with Focal that it meets both tests.

#### b. <u>Commission's Conclusion</u>

The Commission concludes that **a** fair reading of the relevant portions of the First Report and Order leads to the ineluctable conclusion that the functionality test has application only where a state commission is desirous of setting disparate reciprocal compensation rates for the transport and termination of traffic depending upon whether the traffic is terminated to an end office switch or a tandem switch. Because that issue is not before us, the functionality test is moot. In terms of satisfying the geographic test, the overwhelming evidence is that Focal is able to and is serving customers throughout the relevant geographic area and is entitled to be compensated for the additional costs of terminating local calls from Ameritech customers at Ameritech's tandem rate of \$0.005175 per minute.

# 2. Should Ameritech pay reciprocal compensation to Focal when Focal terminates a call made by an Ameritech customer to an Internet Service Provider customer of Focal? (Section 4.7)

# a. Positions of the Parties

Ameritech's primary position is that it should not be required to pay Focal reciprocal compensation when Focal terminates a call made by an Ameritech customer to an internet service provider ("ISP") customer of Focal. In support of this position, Ameritech makes several arguments. Ameritech first argues that the Commission is without jurisdiction to decide the issue, noting that the 1996 Act empowers state commissions to arbitrate issues relating to interconnection agreements, but nowhere addresses issues involving the delivery of traffic to the internet. Ameritech also argues that Internet traffic is interstate telecommunications and without the purview of the Illinois Commerce Commission, which is limited to deciding issues of an intrastate nature.

In the event that the Commission finds it has jurisdiction to decide this issue, Ameritech urges the Commission to find no compensation is due Focal. Ameritech, noting that the FCC is currently considering this very issue, urges the Commission to find that the interconnection agreement should contain language deferring the issue of reciprocal compensation for internet traffic until the FCC finally speaks to the matter. Ameritech also urges the Commission to decide that Internet traffic is not local and, therefore, not subject to reciprocal compensation. Ameritech notes that the FCC, in numerous decisions, has held that internet traffic is not local and that, while ISPs should be paying access charges to the oiiginating carrier, the FCC has, thus far, exempted them from the access charge regime. Ameritech also posits that Internet bound traffic displays many cost characteristics not found in local traffic. Ameritech notes, in particular, that, when an Ameritech local exchange customer makes a local call, the customer is availing itself of contract rights existing between the customer and Ameritech. In this situation, Ameritech admits that it should compensate carriers that

complete the call. Ameritech argues that this is distinct from an Internet bound call, where the caller is exercising contract rights existing between the customer and the ISP. Under this scenario, Ameritech concludes that the ISP should compensate all carriers that aid it in completing the call.

Turning to another line of argument, Ameritech indicates that, even if the Commission were to conclude that Ameritech should compensate Focal for the costs of completing a call, Focal should receive nothing in this docket, because Focal failed to prove what the costs of completing such a call were. In support of this position, Ameritech points to FCC Docket 96-325 (the "First Report and Order") wherein the FCC decided that competing carriers could use proxies in setting reciprocal compensation rates only for local traffic and, as Ameritech argues repeatedly, internet bound traffic is not local. In the event that proxies are not allowed, the competing carrier must prove its costs, which Focal did not do in this docket.

Ameritech's final position is that, in the event the Commission determines that reciprocal compensation is appropriate, it cannot be at the same rate the parties pay each other for the transport and terminatipn of local **traffic**, because the rates are based upon costs that do not reflect the true costs of transporting and terminating internet bound **traffic**, primarily because of the longer hold times associated with this type of traffic. In addition, Ameritech argues that allowing Focal to recover at the ordinary reciprocal compensation rate would have anti-competitive effects and would serve to discourage Focal from seeking to serve customers that originate traffic because it would put Ameritech at risk of paying similar reciprocal compensation to other terminators of internet bound **traffic**.

In terms of establishing an economically rational reciprocal compensation rate, Ameritech argues that Focal should look first to its ISP customers as the source for recovery of the costs they cause. Ameritech also argues that, while its costs must serve as the starting point for any discussion of cost recovery (because they are the only costs of record in the docket), the costs must be adjusted to reflect the differences in the type of the *traffic* they reflect. The primary adjustment proposed by Ameritech involves re-allocating the fixed set-up costs over the entire 26 minute average hold time of an ISP call, which would reduce the compensation rate to reflect the fact that all calls cost the same to set up, but that termination rates are based upon minutes of use calculations. Ameritech final proposal, in the event the Commission concludes that some form of reciprocal compensation is to be included in the contract, is as follows:

(1) As of the Effective Date of the parties' agreement, and for a period of three months thereafter, the parties would compensate each other at the rate of \$0.001333 per minute for the delivery of Internet traffic to each other's ISP customers. That rate gave Focal the benefit of Ameritech's end office switching rate, with the set-up component of the rate correctly adjusted to account for the long hold times of ISP calls.

- (2) That rate would be reduced, to zero over a period of one year. After the initial three-month period at \$0.0013333 per minute, the rate would be reduced to 75% of that rate for months 4-6; to 50% for months 7-9; to 25% for months 10-12; and to zero thereafter.
- (3) Because Ameritech should not be required to pay out all of the revenues it receives for originating Internet access calls while retaining nothing to cover the costs it incurs to deliver the **traffic**, each party's payment to the other for delivery of ISP traffic originated by a particular. end user customer of the paying party would be capped at one-half of the local usage revenues that the paying party derives from that customer.

Staff took the position that Focal, in cooperation with Ameritech, should first undertake efforts to segregate and identify ISP bound traffic for rating. In addition, Staff recommended that Focal be compensated for ISP bound traffic at a composite rate to reflect the longer hold times of ISP bound traffic. Staffs position rests upon the following distinctions it found between ISP bound traffic and the remainder of all other local traffic: (1) longer hold times; (2) potentially lower costs incurred by Focal because some ISPs collocate at Focal central offices and; (3) Focal's switch does not serve as a tandem when terminating ISP bound traffic.

Focal's position on this issue is that it should be compensated for the costs it incurs for terminating local calls originated by Ameritech regardless of the entity to whom the calls are terminated. Focal argues that because the costs it incurs for terminating calls to ISPs are the same as those for any other call, the reciprocal compensation rate should be the same.

In response to Ameritech's arguments relating to the Commission's jurisdiction over ISP calls, Focal argues that the FCC has explicitly recognized and sanctioned state commission continuing jurisdiction over the issue of reciprocal compensation for termination of ISP bound traffic. Focal goes on to argue that ISP bound calls are subject to reciprocal compensation because they definitionally involve telephone exchange service, which is the use of the local network to allow an originating local subscriber (here, a local service customer of Ameritech) to reach a terminating local subscriber (here, an ISP local service customer of Focal). Based upon this premise, Focal concludes that ISP bound calls are technically no different than any local calls and must be treated the same from a regulatory perspective, and that the Commission has jurisdiction to consider the issue.

In terms of the level of compensation'to be allowed, Focal notes that, because calls to ISPs are functionally indistinguishable from any other local call, the inference is that they impose the same cost on Focal's system and should result in the same compensation. Focal disputes Ameritech's contention that the cost causer in the equation is the ISP, noting that, if an Ameritech local customer did not pick up the phone to dial an ISP, there would be no issues about reciprocal compensation in the

first place. Focal further notes that Ameritech's proposed cost recovery mechanism (whereby Focal should look to the ISP for cost recovery) is inconsistent with well established rate-making principles under which the costs of terminating local costs are embedded in the price of local usage rates. Focal also notes that there are currently a plethora of regulatory .restraints which would serve to prevent it from recovering termination costs from its ISP customers, not the least of which is that the FCC, while exerting jurisdiction over ISP bound traffic, has specifically exempted this traffic from being assessed access charges.

In response to Ameritech's arguments relating to the anti-competitive effects of imposing reciprocal compensation requirements on ISP bound traffic, Focal argues that the ISP market is the most logical market for CLECs to enter because new entrants are usually most successful in attracting customers that: (1) are most disaffected by the services or quality offered by the incumbent; (2) have technological capabilities or other specific requirements that are not easily met by the incumbents often overly-generic service offerings; and (3) do not have a long history of taking service from the incumbent, which, according to Focal, describes ISPs. Focal argues that its success in attracting these customers points to a vojd in the market that is not being filled by the ILEC and that Ameritech's proposal would inhibit or destroy the nascent market for ISP bound traffic. Focal also notes the Commission has previously determined that reciprocal compensation should be paid for internet-bound traffic in Docket Nos. 97-0404, 97-0519 and 97-0525 (cons.) and has been offered no reason to depart from that conclusion here.

In terms of the rate to be paid in the event reciprocal compensation is ordered, Focal argues that the appropriate rate is the Ameritech tandem rate of \$0.005175 per minute of use. Focal notes that the FCC has specifically sanctioned the use of ILEC costs as reasonable proxies for requesting carriers' costs in setting reciprocal compensation rates for the transport and termination of **traffic**. Focal notes that using Ameritech's current rates would likely understate Focal's costs because the current rates were developed using **TELRICs**, which are forward looking costs and assume the most efficient network. Because Focal is a new entrant, it posits that it likely has a lower switch utilization rate than was assumed in Ameritech's **TELRIC** study, which would lead to a lower rate of recovery.

In response to the suggested modification of Ameritech's rates to attempt to reflect the different characteristics of ISP bound calls, Focal argues that such a modification would not take into account all of the different characteristics of the two company's systems and costs and would be contrary to law.

In response to Ameritech's suggestion that the Commission defer consideration of this issue until the FCC finally decides the manner in which reciprocal compensation is to be paid for ISP bound calls, Focal responds that such an outcome would likely deprive Focal of cost recovery to which it is entitled for an extended period of time, noting that it took the FCC almost two years to respond to the request for clarification

that resulted in its last attempt at addressing the ISP issue. Focal further argues that the suggestion is unworkable because it would require Focal to track ISP bound traffic until such time as the FCC acts, while its Chief Operating Officer testified that such tracking is impossible.

#### b. Commksion's Conclusion

The Commission concludes that Focal should receive reciprocal compensation for ISP bound calls at the Ameritech tandem rate of \$0.005175 per minute of use. There is not a shred of evidence in this docket that, functionally, ISP bound calls differ in any manner from any local call. While the FCC has muddled the watersconsiderably in this area as it tries to maintain jurisdiction of the issue, the undisputed fact remains that a call to an ISP is a call from one local usage customer to another local usage customer, in other words, a call utilizing telephone exchange service, subject to state commission jurisdiction and the payment of reciprocal compensation to the terminating carrier under Section 251(b)(5) of the Act. Ameritech's arguments boil down to two predicates; ISPs should be paying access charges to ILECs when they transmit. calls to distant web sites. This is a matter for the FCC. The second argument is current rates do not reflect reality because the widespread use of the internet has undermined many of the assumptions (especially the impact of hold times on the set up cost components of those rates) that went into setting those rates in the first place. While that may be true. Ameritech is well versed in the manner in which it may seek to redress rates that are not just and reasonable, and it may be expected to follow those avenues as conditions warrant. This does not change the ultimate fact one iota. Calls to the Internet are, from a functional and technical perspective, indistinguishable from the entire universe of local calls and should be treated as such for purposes of establishing appropriate levels of reciprocal compensation.

While the Commission appreciates Staffs attempt to forge a compromise in this matter, we conclude that its proposal, which would require the segregation and tracking of ISP bound traffic by the combined efforts of Ameritech and Focal, is basically unworkable. While Staff was of the opinion that such a process could work, the unequivocal evidence is that Focal is unable to identify ISP bound calls separately from any other call.

3. Should Focal should be allowed to *count* ISP bound traffic as local exchange service for the purpose of self-certifying that it provides a significant amount of local exchange traffic? (Section 9.2)

#### a. Positions of the Parties

Focal has requested that Ameritech convert special access circuits to an unbundled network element loop/transport ("UNE") combination known as an enhanced extended link ("EEL"). The obligation to provision loop transport combinations was addressed by the FCC in a Supplemental Order to CC Docket 96-98. The FCC

concluded that **LECs** would not be required to provision loop/transport **UNEs** unless the requesting carrier certified that it provided a particular customer with a "significant amount of local exchange service."

The parties originally disagreed over several issues involved with the provisioning of EELs. These-included: whether Focal should be required to self certify that it was, in fact, providing a customer with a significant amount of local exchange service, the propriety of including particular parameters for defining "significant" in the contract, the compensation to be paid for termination and service ordering charges, the manner in which the EELs would be collocated and finally, whether Focal could count ISP bound traffic in making its certification. Because the initial briefs of Focal and Ameritech addressed some, but not all of these issues, a status hearing was held on March 31, 2000. Prior to the hearing, the parties, via e-mail, submitted their understanding of outstanding issues. At the hearing, representatives of Focal and Ameritech indicated that the only outstanding matter to be determined under issue three was the counting of ISP traffic toward the "significant" benchmark. The e-mail 'was marked as Hearing Examiners' Exhibit 1, and admitted into the record:

Focal argues that ISP bound traffic is local exchange service and should be counted as such in determining whether or not Focal provides such service to customers. Because the majority of Focal's traftic is ISP bound traffic, counting it would, in all likelihood satisfy the "significant" benchmark.

Staff agrees with Focal that it should not be required to self certify that it is not treating ISP calls as local for purposes of requesting EELs. Staff notes that the FCC did not include this requirement in the Supplemental Order. Staff goes on to note that such a certification may have unforeseen long range legal implications relating to proceedings involving inter-carrier compensation arrangements for ISP traffic. Staff suggests that Focal only be required to self certify that the tabulations relied upon are consistent with current state and federal statutes, rules and regulations.

Ameritech argues that that the FCC has, in a number of dockets, held that the service CLECs provide ISPs is exchange access service, not local exchange service. In addition, Ameritech notes that the FCC, in the Supplemental Order, specifically deferred the issue of whether CLECs could employ unbundled network elements solely to provide exchange access service. Ameritech concludes that allowing Focal to use an unbundled special access line to serve an ISP, would, by definition, be providing solely exchange access service.

Ameritech argues that both Focal and Staff have misconceived the distinction between treating IPS traftic as local exchange traffic for the purposes of reciprocal compensation and the treatment of service to an ISP as local exchange traffic for the purpose of unbundling special access circuits into EELs. Ameritech acknowledges that the FCC has indicated that ISP traffic might, in some circumstances, be treated as local; however, Ameritech asserts that this does not transform the underlying nature of

the traffic which is, according to Ameritech, interstate access service from which ISPs have been excused from paying access charges.

### b. <u>Commission's Conclusion</u>

In this issue, the Commission must again-address the conundrum created by the FCC in its quest to maintain jurisdiction over matters relating to the Internet. Here, similarly to its position in issue two, Focal urges us to find that ISP calls are local in nature. Ameritech disagrees. The issue, however, is not as readily decided as it was in issue two. In issue two, we were faced with deciding the manner in which Focal and Ameritech were to be compensated for terminating calls. Because ISP calls were indistinguishable from other types of local calls from a technical and functional point of view, we decided that they should be compensated in the same manner. The issue before us here is distinct, but we have the benefit of no distinct argument from Focal, which has chosen to simply assert that ISP bound calls are local exchange service and nothing more. Staffs view that we should not require Focal to self certify that it is not treating ISP call as local because the FCC has not imposed this requirement not only misses the issue, which is whether Focal should be allowed to count such calls as local exchange service, but seems to admit that Ameritech is correct in its position, since Staff indicates that it does not expect Focal to count ISP calls as local, which is exactly what Focal is asking to be allowed to do.

Based solely upon the record before us, we must agree with Ameritech that, for purposes of complying with the FCC's directive in the Supplemental Order, Focal should not be allowed to count ISP bound traffic as local exchange service in self certifying that it will be providing a significant level of local exchange service through an EEL. This issue is distinct from our consideration of reciprocal compensation where the absence of any functional or technical distinctions between calls terminated to an ISP and calls terminated to any other customer convinced us that the level of compensation should be the same. Here, the FCC, for whatever reason, has tied the LEC's obligation to unbundle a special access circuit to the CLEC's obligation to provide significant amounts of local exchange service to a particular customer. The FCC, through a number of proceedings, has specifically held that ISP bound traffic is not local exchange traffic. We have been provided with no reason to depart from that policy here and find that Ameritech's proposed contract language regarding self certification should be adopted in its entirety. The parties are also directed to amend the interconnection agreement; if necessary, to reflect the agreed upon resolution of the remaining issues relating to requests for **EELs** as represented at the status hearing held on March 31, 2000.

4. Should Focal be required to establish a point of interconnection within 15 miles of the rate center for any NXX code that Focal uses to provide foreign exchange service? (Section 4.3.12)

# a. <u>Positions. of the Parties</u>

Foreign exchange ("FX") service allows a customer to obtain an NXX code (the first three digits of a seven-digit telephone number) that is assigned to a different geographic area than where the customer is actually located. People in the geographic area assigned to the particular NXX code can reach the FX customer for the price of a local call, even though the call is actually transported much further than a local call. Ameritech indicates, for example, that a call from Aurora to downtown Chicago travels more than 15 miles and would thus normally be a Band C toll call. Ameritech states that if the recipient of the call in downtown Chicago is an FX customer assigned to the same NXX code as the originating caller in Aurora, the originating caller would only be billed for a local call since Ameritech's billing systems recognize an intra-NXX call as a local call.

Ameritech notes that both it and Focal provide FX services. Ameritech indicates that when a call is originated by an Ameritech customer and terminated to an Ameritech FX customer, Ameritech charges the originating caller for a local call, and charges the FX customer a rate for FX service that includes the transport costs that Ameritech incurs to **carry** the call from the originating NXX area to the FX customer's location.

Ameritech indicates that when the call is originated by an Ameritech local customer and delivered to a Focal FX customer, the originating customer still pays Ameritech for a local call. Ameritech emphasizes, however, that unless Focal has a point of interconnection ("POI") with Ameritech somewhere within the originating caller's local calling area, Ameritech must bear the cost of transport (and, in some cases, switching) to carry the call from the calling party's local calling area to Focal's nearest POI outside that local calling area. Ameritech states that this situation forces Ameritech to subsidize Focal's competing FX service with free interexchange transport. Ameritech asserts that the free interexchange transport is plainly uneconomic and anticompetitive. Ameritech concludes that Focal should bear the costs of interexchange transport for Focal's FX service.

To remedy this problem, Ameritech proposes that Focal be required to maintain a POI within 15 miles of the rating point of any FXX code that Focal uses to provide FX service. Ameritech states that a POI needs to be within 15 miles of the rating point for an NXX because calls between central offices that are less than 15 miles apart are considered local, whereas calls transported over a longer distance are Band C toll calls. Ameritech indicates that if Focal maintains a POI within the 15 miles, Ameritech will not have to transport an FX call more than 15 miles, and thus will no longer have to provide Focal with what amounts to free interexchange transport and switching. Ameritech

states that it would also no longer be forced to collect only Band A local exchange charges from its own customers for calls that are actually toll calls.

Focal contends that Ameritech's proposed requirement would impose unlawful and unreasonable interconnection obligations on Focal and would impair Focal's ability to offer FX service.. Focal states that Ameritech's proposal would require Focal to construct or lease interconnection facilities solely for the purpose of transporting FX traffic, regardless of whether such interconnections are warranted by overall traffic volumes or any other network reasons.

Focal disputes Ameritech's claim that Focal receives a free ride on Ameritech's network for FX service. Focal indicates that Ameritech's argument is belied by the manner in which traffic is exchanged between Ameritech and Focal. Focal states that when the customer of one carrier originates a call, that carrier is obligated to bring that traffic to the POI associated with the terminating number. Focal indicates that once the call is handed off, the other carrier is responsible to deliver the call to the called party. For example, Focal states that if an Ameritech customer calls a Focal customer physically located in Kankakee, Ameritech is obligated to deliver the call to the POI associated with Kankakee. Focal indicates that if Ameritech's customer in Kankakee calls a Focal customer physically located in Chicago that has an FX derived phone number in Kankakee, Ameritech has the same obligation to deliver the call to the POI associated with Kankakee. Focal states that in both cases, Focal would transport the call from the POI to its switch. Focal emphasizes that in both cases, Ameritech carries the call the same distance and incurs the same transport costs.

Focal concludes that there is no justification to impose different interconnection obligations on FX service than on all other local service. Focal indicates that it generally establishes **POIs** in the areas that it serves, and that the **POIs** are usually within the 15 mile distance advocated by Ameritech. Focal notes that it and Ameritech established 19 **POIs** for the exchange of **traffic** under their first interconnection agreement and have agreed to establish more than 100 **POIs** under the implementation plan for the new interconnection agreement. Focal states that the establishment of **POIs** should continue to be based on traffic patterns and reasonable engineering practices.

In response, Ameritech indicates that any speculative inconvenience to Focal in adding **POIs** for FX service pales in comparison to the significant uncompensated transport costs that Focal is already shifting to Ameritech. Ameritech further asserts that the establishment of **POIs** is not onerous.

Ameritech indicates that Focal's argument that Ameritech is obligated to transport all calls to Focal's nearest POI is a red herring. Ameritech asserts that Focal in essence argues that because the free ride problem could exist for both FX and non-FX service, the Commission is precluded from accepting Ameritech's proposal because it is limited to FX service. Ameritech indicates that it focused on FX service because

such service has resulted in the most significant free ride problem. Ameritech concludes that federal or state law does not require that it provide the free ride to Focal.

## b. **Commission's Conclusion**

The Commission' concludes that Focal should not be required to establish a POI within 15 miles of the rate center for any NXX code that Focal uses to provide FXX service. If such a requirement were adopted, Focal could be required to construct or lease interconnection facilities, regardless of whether the interconnection was warranted by overall traffic volumes. Ameritech's proposal is not required by federal or state law, The Commission does not accept the "free ride" argument of Ameritech for the reasons provided by Focal.

- 5. Resolved
- 6. Resolved
- 7 . Should Ameritech notify Focal prior to making service-affecting changes to the components of an already provisioned xDSL loop? (Section 9.5.6)

#### a. Positions of the Parties

Ameritech argues that it must maintain the unfettered opportunity to service and repair xDSL ("digital subscriber line") loops that are leased by Focal. Ameritech notes that the loops are only leased to Focal and that Ameritech continues to own the loops and with continuing ownership, the maintenance responsibility. Ameritech argues that it would be unfair to saddle it with the maintenance responsibility, while limiting its ability to perform those duties by imposing a notice requirement. Ameritech also questions what effect a notice requirement would have because Focal can not preclude Ameritech from performing the required maintenance and repairs.

In addition, Ameritech argues that the proposed notice requirement would be inordinately costly because it would result in large-scale changes to Ameritech's current maintenance procedures. The most onerous burden, according to Ameritech, would be the necessity of establishing teams to determine whether a loop is being used by another carrier, which carrier is using the loop, and contacting the carrier's representative, during which time the Ameritech field technician would be forced to wait for confirmation that notice had been given. Finally, Ameritech notes that its interconnection agreements require the non-discriminatory treatment of all interconnecting carriers, which Ameritech 'accomplishes by assuring that its field technicians are blind to the carrier to whom a particular loop is leased. Ameritech argues that branding loops would give potential rise to claims of discrimination because technicians would know **in** advance the party that was using the loop.

Focal argues that, because many alterations to an xDSL loop (particularly the installation of load coils or bridge taps) may serve to degrade service, Focal should be notified in advance of what Ameritech is proposing to do. Focal points to 47 C.F.R. Sec. 51.325, which requires public notice of any network changes that would either affect a competing service provider's performance or would affect the incumbent's interoperability with other service providers.

Staff takes the position that Ameritech could satisfy Focal's concerns if it flagged all conditioned loops that are being used for DSL service as an alert that the service interrupting equipment should not be reinstalled. Ameritech noted that the loops are already flagged.

### b. <u>Commission's Conclusion</u>

The Commission finds that Ameritech's current flagging of conditioned loops and the public notice requirements of Rule 51.325 are sufficient to address Focal's concerns over the possibility of "de-conditioning" a previously conditioned loop. We therefor decline to adopt the notice requirement propounded by Focal.

#### 6. Stricken

#### 9-14. Resolved

# **Compliance with Arbitration Standards**

As noted in the "Jurisdictional" section of this Arbitration Decision, state commissions must apply three standards in resolving open issues and imposing conditions upon parties to an agreement subject to arbitration. The first standard requires the state commission to assure compliance with Section 251 and any rules promulgated under Section 251. The Commission has reviewed each of the conclusions reached above and finds that they are in compliance with the relevant statutes and rules. The second standard requires the state commission to establish rates according to Section 252(d). The rates for transport and termination adopted with respect to Issues 1 and 2 comply with the criteria in Section 252(d)(2). The final standard requires the state commission to provide a schedule for implementation of the terms and conditions by the parties to the agreement. Adoption of Article XVIII, "Implementation Team and Implementation Plan," and Section 19.1, "Compliance with Implementation Schedule," of Article XIX, "General Responsibilities of the Parties," establishes a schedule for implementation as required by the Act.

As a final implementation matter, the parties shall file, no later than 15 calendar days from the date of service of this Arbitration Decision, the complete Interconnection Agreement for Commission approval pursuant to §252(e) of the Act.

DATED: April 3, 2000

**Hearing Examiners** 

Receipt Deadlines:

Briefs on Exceptions: 04-10-00

Replies: 04-17-00